

## Accounting in the Digital Age

Ulf Schneider Managing Partner Moscow, February 7, 2019



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#### Everything is changing

- Accounting is changing
- Technology is changing
- Accounting outsourcing is changing
- Professional profile is changing



#### The accountant of the Future

What do they do?

Which technologies dominate the industry?



What tools do they use?

Which skills do they need?

# Major technology trends for accounting services

Before:











Artificial intelligence & automation





Internet of Things









Global market to double:

Today: \$6 bn in 10 years: \$12 bn

- Costs for accounting to decrease dramatically
- Costs for software solutions to increase significantly







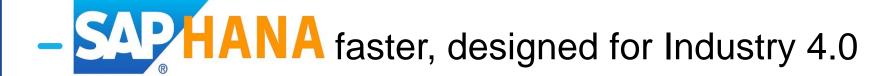
#### complex but useful

Clients:









Clients:









### Accounting provider of the future

 Indirect contact with any accountant (phone, email, video-conference)



Accounting with access to advisors from your industry





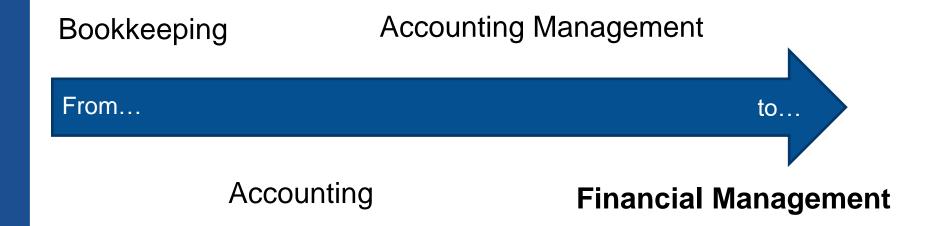
### Outsourcing to 3<sup>rd</sup> countries

 Drivers: cost and proximity to markets and HQ

- Merck (pharmaceuticals): Philippines
- E.ON (energy): Romania

#### Evolution of the profession







#### Our Financial Management Tools





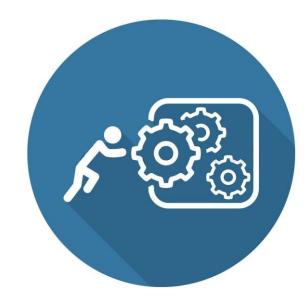


"The technology itself is not the main thing. It's about the people who are engaged in their implementation."

Stanislav Anikeev, CEO Stroygazconsulting June 2018

# Innovation Management by accountants





Don't be afraid, accept the challenge!





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